

ANNUAL REPORT

CHANGING LIVES | ONE STUDENT AT A TIME

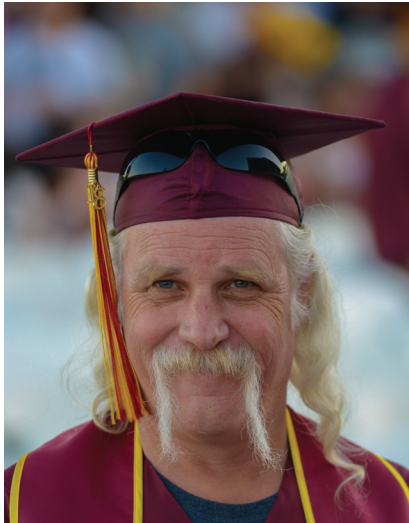


FOOTHILL-DE ANZA FOUNDATION | 2018

STORIES



FOOTHILL-DE ANZA
FOUNDATION



MESSAGE FROM THE CHANCELLOR

I am grateful to the generous members of our community whose support makes it possible for students of all ages and backgrounds to discover their innate talents, find new ways to engage with the world, and improve the quality of their lives through higher education. This commitment to providing equitable opportunity for all members of the community is what propels the students, donors and philanthropy we celebrate in this annual report.

Individuals and organizations who give through the Foothill-De Anza Foundation make a meaningful pledge to our students and their success. For students who have struggled to overcome obstacles to attend college, this commitment by successful members of the community represents an important affirmation of their own personal worth and value in the world. As you read the student stories in this report, you will see how much philanthropy in support of higher education means to them and their families. Your gifts are changing lives.

Thank you for supporting our students!



Judy C. Miner

Chancellor, Foothill-De Anza Community College District



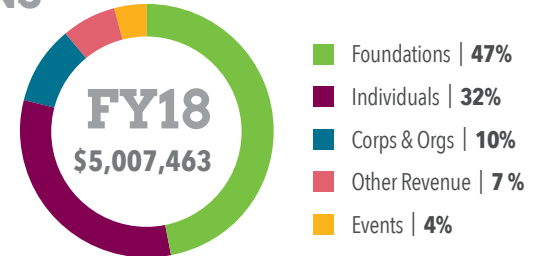
FINANCIALS

Each year, supporters contribute not only to our students but to the programs that make Foothill-De Anza distinctive. The Foothill-De Anza Foundation is committed to transparency and accountability and we work to ensure the greatest educational impact for every donor investment.

The Foundation invests its resources with TIAA Kaspick, a company with more than 25 years experience managing endowments for nonprofit clients. TIAA Kaspick manages over \$5.8 billion and is recognized nationally for the quality of its services.



CONTRIBUTIONS



AUDITED FINANCIALS



Total Assets: **\$42,102,894**

Educational Program & Scholarship Expenses: **\$4,564,630**

Foothill-De Anza Foundation's FY17 tax return and financial statements are available upon request. Please email us at foundation@fhda.edu to obtain copies.

PROVIDING A FOUNDATION FOR THE FUTURE

EOPS Scholars Project

The EOPS Scholars project at De Anza College provides supplemental academic and financial support to students served by the college's Extended Opportunities Programs and Services (EOPS) office. Thanks to visionary donors Kathleen and Mark Santora, who spearheaded the project and worked with the Foundation to raise funds, 20 students received additional financial support for books, transportation and other educational and living expenses so they could focus on their educational goals. The grade point averages of the students in the 2017-18 project exceeded those of their peers in EOPS!



Ranked Top in Transfers & Graduation Rates

Foothill College and De Anza College have top transfer and graduation rates for campuses of their size among other California community colleges.

Of the 21 community college transfer students from across the country admitted by Stanford University for fall 2018, three are from Foothill College!



Gene Haas Foundation Transforms Classroom and Labs with \$1 Million Gift

In May 2018, De Anza College cut the ceremonial ribbon on the Gene Haas Center for Design and Manufacturing, funded by a \$1 million gift from the Gene Haas Foundation. With the extra support, De Anza's Design and Manufacturing Technologies Department was able to expand its classrooms and labs to serve more than 1,500 students annually, further adding to its reputation as one of the leading manufacturing programs in the nation. The Gene Haas Foundation also invests regularly in scholarships for De Anza students and professional development for instructors.



Scholarships, Book Vouchers and Basic Necessities

About one in five students requires financial aid to attend college. A recent survey of basic needs at De Anza College revealed that nearly 60 percent of the 2,000 students surveyed lacked adequate transportation, food or housing. With support from our generous donors, the Foundation is able to offer students more than a half million dollars in direct support annually in the form of scholarships, book vouchers, Target store gift cards and blankets. Providing this kind of support helps students stay in school and reminds them that someone cares.

Helping another person won't necessarily change the world,
but it can change the world for that person.



Honoring Dick Henning for 50 Years of Service and Supporting Future Leaders

In May 2018 more than 400 guests gathered to honor Dick Henning and celebrate 50 years of the Foothill College Celebrity Forum. The event raised more than \$105,000 to support Service Leadership activities at Foothill College. "The purpose of Service Leadership is not only to get A's in classes, but also to get A's in life!" said Foothill President Thuy Thi Nguyen. Proceeds from the event will be used for student scholarships, work stipends and projects. Foothill College's commitment to Service Leadership encourages students to develop leadership skills through work on and off campus. From distributing food to homeless members of the local community to providing health care to villagers in Central America, students learn to become leaders and global citizens. On campus, a group of engineering students conducted research proving that the quality of water from campus drinking fountains is equal to or better than bottled water. As a result, Foothill now prohibits the sale of plastic water bottles on campus, reducing its environmental impact.



LEFT TO RIGHT: **Martha Kanter**, Executive Director, College Promise Campaign; **Dick Henning**, Founder, Celebrity Forum; **Judy Miner**, Chancellor, FHDA Community College District; **Thuy Nguyen**, President, Foothill College



Foothill College students serve families in a local shelter

Foothill College's New Los Altos Rotary Veterans Plaza

On July 2, 2018, the Foothill College community, Rotary Club members and student veterans gathered in the new Los Altos Rotary Veterans Plaza for a ribbon cutting and dedication ceremony. The Los Altos Rotary Club spent countless hours fundraising for construction of the plaza, and in 90 days the area was transformed into an attractive gathering spot.

Sparked by a Rotary president's idea in 2011, the plaza was dedicated in memory of U.S. Marine Corps Captain Matthew P. Manoukian. He died in the line of duty August 10, 2012, serving in Operation Enduring Freedom in the Sangin District of Afghanistan. "This is the home of the brave. What Rotary has done for Foothill is make a home for the brave, for our student veterans," Foothill President Thuy Nguyen said. Foothill College has about 650 student veterans.

Located next to the Veterans Resource Center and a new mural that honors veterans, the plaza was conceived as a place to nurture friendships and connections by bringing together students from across the campus. In the last five years the Los Altos Rotary has raised more than \$300,000 for programs that support Foothill College's student veterans!



FORMER FOSTER YOUTH FINDS GUIDANCE AND SUPPORT AT Foothill COLLEGE

Missy Hart is an incredibly impressive person who beat the odds to become an inspirational student leader at Foothill College and beyond. In fact, her accomplishments at Foothill are so impressive that she was awarded a \$20,000 scholarship from the University of California, Santa Cruz.

Growing up in the North Fair Oaks neighborhood near Redwood City, Missy watched her mother struggle to provide for her, her brother and her grandmother. Missy's responsibility was taking care of her grandmother, who had mental health problems. Her mom worked multiple jobs, and Missy often felt lost and alone. Her father died when she was young. "With little guidance at home I found myself on the streets with other lost, misguided youth," Missy said. "I was influenced by the gang culture I grew up in, and it was no surprise I joined street gangs looking for love and attention in the wrong places. That led me to live a life of criminal behavior."

By age 11, Missy had become a ward of the court. She attended 12 different high schools while moving from group home to group home. At age 18 she was released from the foster care system and became homeless. Realizing it was up to her to build the life she wanted, Missy found two jobs to cover rent, enrolled in night school, and became the first person in her family to earn a high school diploma. She then went on to become the first in her family to attend college.

"My story at Foothill College began as a first-generation college student with no experience or guidance to navigate higher education, tasked with the challenge of how to afford it," Missy said. "Four years later, with the support of Foothill's staff, faculty, and donors, I have emerged as a leader, scholar, activist, and Foothill College graduate." Missy devoted some of her time at Foothill to helping others and sharing her story. She found supportive services through the college's foster youth program, sought out scholarships, and secured a job on the campus outreach team recruiting and assisting new students. With her warm smile and outgoing personality, Missy was well known and well liked on campus.

I have emerged as a leader, scholar, activist, and graduate.

Missy graduated from Foothill in 2018 with a \$20,000 scholarship, the Karl S. Pister Leadership Opportunity Award for community college transfer students, to continue her education for the next two years at the University of California, Santa Cruz, where she plans to study psychology. She knows she wouldn't be where she is today without the support she received from many others, and she wants to pay it forward. "I plan to use my skills and knowledge to open a group home with an art therapy program for adolescents with backgrounds similar to mine," Missy said. "I may have had a hard upbringing, but I would not change a thing because it all made me who I am today and has given me my purpose in life."



DE ANZA STUDENT FLOURISHES WITH THE HELP OF EOPS SCHOLARS

Sometimes it's the seemingly little things – a word of encouragement, an offer of help in solving a problem, a small emergency grant – that can keep a student moving past life's low points to a better future. This was the case for Daniel Quijano, whose life took some hard turns after he graduated from San Jose's Lincoln High School. Fortunately, Danny got involved with Extended Opportunity Programs and Services (EOPS) when he came to De Anza College.



Today Danny is among the first group of 20 lucky students participating in EOPS Scholars, a project launched at De Anza in 2017 to determine which additional support services can boost the success of students who face sizeable obstacles on the path to reaching their academic goals. EOPS and the EOPS Scholars project came at a crucial time for Danny, whose parents came to the United States from El Salvador before he was born. His mother was diagnosed with breast cancer in 2005, went into remission in 2010, but in 2013 her cancer returned. Danny also recently lost his father, who was the primary source of income for their family.

"It was really hard after my dad passed away," Danny said. "I didn't want to finish school and I became very depressed. There was so much to deal with, from paying for the funeral to figuring out how, as a family, we were going to pay the bills." EOPS Scholars – a partnership involving the Foothill-De Anza Foundation, donors, and De Anza College's EOPS – provides a group of 20 carefully chosen students with grants to cover 100 percent of books and instructional materials; supplemental academic counseling; professional development; and access to an emergency fund and food assistance.

EOPS Scholars helped Danny with the resources needed to stay in school and succeed. He was able to see a mental health professional to work through his grief, and EOPS counselor George Robles offered support and encouragement. "Without the resources of EOPS and the EOPS Scholars I don't know what I would have done," Danny said. "It really is the backbone of my success. Things like getting a gas card, or having an emergency fund have helped me get through situations that would have been nightmares."

He recently used emergency funds from the EOPS Scholars project when a rock flew up off the road and cracked his windshield. For most people, this would be an easy fix, but for Danny it was overwhelming to figure out how he would replace his windshield in addition to paying his normal monthly expenses. "Those funds lifted such a huge burden, because I wouldn't have been able to afford to fix it otherwise," he said. "For some, they might think that's a small thing, but it really means a lot."

EOPS Scholars helped Danny academically as well. "Being the first in my family to go to college, it was challenging," Danny said. "The EOPS Scholars project was helpful in guiding me on how to be a good student." An additional benefit of being part of this project is that it helps make students feel like they're a part of a special community. "My mom was so proud of me when she saw my EOPS Scholars certificate," Danny said. "Being called 'scholar' really makes me feel like we're a special group of students who have been recognized not only for what we need but for what we offer."

We're recognized not only for what we need but for what we offer.



Danny with EOPS staff

HAVING FOUND LOVE IN BIO 1C, ALUMNUS GIVES BACK

Scott D. Cutler grew up in Palo Alto and came to De Anza College in the 1980s to enroll in its machine and tool program, augmented with an internship at the NASA Ames Research Center. Scott enjoyed the internship but decided that machining wasn't for him. Instead he switched to Foothill College, closer to home, and began chipping away at his general education requirements in pursuit of a science degree. His father Leonard S. Cutler was a prominent physicist in the field of time standards and measurement, and science always had been a big part of Scott's life. Like many students today, Scott had to work while attending college. He did his homework between rounds as a security guard working from 4 p.m. to midnight at Stanford Hospital. His punishing schedule burned him out periodically and he would stop out of school for a quarter or two. Scott knew he needed to get serious about his studies and finally saved enough money to become a full-time student. He finished his general education requirements and began taking courses for a chemical engineering track only to discover he had more aptitude for biology. This led him to the love of his life.



In spring of 1993, Scott took Bio 1C and met his future wife, Kay Thee Myo Min, who was finishing her last quarter at Foothill before transferring. Kay Thee was an international student from Burma who had participated in the 1988 Rangoon student uprisings to protest the government's wide restrictions on personal freedom. Soon after that uprising, the government began shutting down the universities. Kay Thee's parents believed strongly in education and were able to get their daughter out of the country to Singapore. From there she came to Foothill College to study biochemistry, then transferred to San Jose State University to complete her bachelor's degree.



Scott saw Kay Thee and was immediately smitten. They married in 1996 and a year later welcomed their daughter Lindsay. While caring for his young daughter and working, Scott transferred to San Jose State as Kay Thee entered the workforce. After becoming ill, Scott realized he had once again taken on too much, and only a few units short of his degree, left SJSU. Scott went on to work for 17 years at Du Pont Industrial Biosciences in fermentation processes. Kay Thee spent much of her career as a senior scientist in quality control in the pharmaceutical and medical device industry. Scott became the primary caretaker for his mother after his father's death in 2006, until she died in 2016. Tragically, a couple of years before his mother's death, Kay Thee was diagnosed with stomach cancer and for two years, Scott cared for them both. Scott lost Kay Thee in early 2017.

Since then Scott has found a way to memorialize the joining of his path with Kay Thee's at Foothill College and the life they had together. Through his work at DuPont, Scott met a Foothill student intern who told him about the courses she was taking. This got him thinking how he could help support Foothill students who struggle financially to stay in school. Scott knew doing that would mean a lot to him. "The Foothill-De Anza district and community colleges have always been invaluable to me, and whenever I needed to refocus and move forward with my educational goals, they were always there for me," he said. "It means so much for me to be able to give back."

Scott recently established the Cutler Myo Min Endowment in loving memory Kay Thee. The endowment will support in perpetuity students who have financial need and are majoring in science, technology, engineering or mathematics. Having retired in June, Scott is ready to re-energize and looks forward to helping students realize their educational dreams.

Whenever I needed to refocus and move forward with my educational goals, Foothill & De Anza were always there for me.

ROTARY CLUB OF CUPERTINO DEDICATED TO DE ANZA STUDENTS

The Rotary Club of Cupertino truly embodies the organization's motto "Service Above Self" and the Foothill-De Anza Foundation has enjoyed a rich partnership with the club and its members for more than 15 years. Since its founding in 1955, Cupertino Rotary has grown into the third largest club in the Bay Area with nearly 200 active members. The club focuses its service efforts on youth, education, the community and international causes. In that spirit, its members are passionate about supporting K-12 and college students' efforts to reach their career goals.

Cupertino Rotary provides scholarships to De Anza students who pursue workforce degrees and certificates and plan on entering the workforce after graduation. Since 2001, the club has generously donated more than \$80,000 and helped more than 50 De Anza students! Future nurses, auto technicians, manufacturing designers, medical assistants and many others have benefitted from the \$1,500 scholarships. De Anza College students are grateful for the help.

"Thank you so much for your generous scholarship. Coming from a single-parent household, affording college has always been a challenge, but this award has helped greatly!" ~ De Anza Nursing Student

Rotary recently increased its support for students by offering two additional scholarships for a total of eight \$1,500 scholarships awarded annually. For four of the scholarships, the club gives a preference to student veterans.

"Cupertino Rotary has always been a strong supporter of scholarships for De Anza College students. Originally funded as part of the Vocational Service Program, the club's efforts recently received two generous bequests from deceased Rotarians. Their personal experiences with De Anza and its good works inspired them to create the Cupertino Rotary Endowment Foundation dedicated to providing scholarships for De Anza students. They truly walked the walk for De Anza."

~ Orrin Mahoney, Past Cupertino Rotary President and District 5170 Governor

Future nurses, auto technicians, manufacturing designers and medical assistants have benefitted from more than \$80,000 in scholarships.



Cupertino Rotarians have also shown unwavering support for student veterans who are transitioning to De Anza College from service in the U.S. armed forces. In spring 2018, the Rotary Club of Cupertino awarded \$6,000 in scholarships to veterans at De Anza to help pay for their books and instructional materials. This grant, which reached more than 20 student veterans, was particularly helpful to those who had exhausted their federal benefits before the end of the academic year.

Beyond the club and individual members' financial contributions, Cupertino Rotary members serve Foothill and De Anza colleges in various other ways, including making important connections in the community, sitting on volunteer advisory committees, reviewing scholarship applications, and promoting college events. The Rotary Club of Cupertino is an invaluable partner of the Foothill-De Anza Foundation and its impact on students no doubt will continue for years to come.

LEFT TO RIGHT: **Robin Latta**, Assistant Director, Foothill-De Anza Foundation; **Vanessa Harris**, Scholarship Recipient; **Catherine Hrycyk**, De Anza Director of Nursing; **Mariah Smith**, Scholarship Recipient; **Peter Landsberger**, Member, Foothill-De Anza Board of Trustees; **Susan Latshaw**, Cupertino Rotary Scholarship Committee

OUR GENEROUS DONORS MAKE A BIG DIFFERENCE IN STUDENT LIVES EVERY DAY



The Circle of Influence celebrates donors who have given \$10,000 or more annually to Foothill and De Anza colleges. Indicated in teal on this page, their philanthropy makes a world of difference for so many students.

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Members of the Chancellor's Circle have generously given an unrestricted gift of \$1,000 or more annually. Since the Chancellor's Circle was started in 2001, the Foothill-De Anza Foundation has raised more than **\$2 million** dollars that has been immediately put to work for students. This annual dependable support provides the tipping point for student success by allowing the college presidents to direct the funds where they are most needed. Unrestricted gifts go toward essential priorities such as scholarships, food pantries, student tutoring, book vouchers, leadership training, College Promise programs and work-study jobs.

Support of the Chancellor's Circle means more to students than just financial sustenance. For students struggling to cover the basics of food and shelter while attending college, your commitment sends a message that people they've never met care enough about them to invest in their future. We know that this kind of community connection, coupled with support and encouragement from our remarkable faculty and staff, strengthens students' confidence and resolve as they face life's challenges.

** Asterisk Denotes Chancellor's Circle Members*



The Legacy Circle pays tribute to donors who have informed the Foundation that they have included Foothill-De Anza in their estate plans. Over the years, the Foundation has received more than **\$12 million dollars** from generous Legacy Circle donors who have provided for us in their estates. In turn, these funds have supported hundreds of scholarship awards for students and helped in program areas such as our theatre, fine arts, counseling, science and technology. These generous and visionary commitments play a critical role in ensuring the continued success of our future generation's education.



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YOUR GIFT MATTERS

"With your gift I am not only able to buy necessities, but I have a new sense of hope. It's the little things that count in life and thanks to you, I am holding on to hope." ~ Derek

"Thank you for believing in me." ~ Mildred

"Thank you for your investment in De Anza College and students like me. I hope to give back to the college some day and help other students reach their educational goals." ~ Robin

"Thank you so much for making a difference, being a motivation and being such a kind human being. I have been working so hard but my success would never be fulfilled without your help." ~ Stephanie

"I am honored to be chosen for this scholarship. Having someone who roots for you is invaluable." ~ Ryan

"I appreciate your help. People like you make me work harder to pursue my higher education goals and my nursing career." ~ Katherine

"It is no secret financial strain is the modern student's greatest obstacle. Rest assured, your contribution will not go to waste. As I prepare to graduate Foothill and transfer to a four-year university, I'll take solace in the fact that individuals like you supported me along the way." ~ Kevin


"I worked long and hard to get into De Anza's nursing program and have ambitious goals to graduate and transfer to San Jose State to receive my BSN. I am a mother to twin girls who are the center of my world and I strive to set the best example for them. Your gracious scholarship is a huge sense of encouragement to keep pushing forward. I want to express my sincere appreciation and to say that I was truly moved by being selected." ~ Milagros


"This scholarship, along with the emotional support and faith that comes with it, mean a lot to me. I'll continue to pursue my passion for math and education as I transfer to Brown University." ~ Peihan





HELP US BRIDGE THE GAP | HOW YOU CAN GIVE TO Foothill AND DE ANZA


Consider: We're one of the nation's top-rated community college systems yet also one of the lowest funded. How do we make up the difference? With creativity, drive and a clear set of priorities – as well as the contributions of a diverse and growing family of community leaders, alumni and friends who understand exactly how decisive their contributions can be.


 **Give Online**
It's fast, easy and secure at foundation.fhda.edu. Once there, just click on *Quick Donate*.


 **Donate by Check**
Mail us a donation by check and help set the future in motion.


 **Give a Computer**
Our Occupational Training Institute students can refurbish the computer you donate and then return it to service in the hands of a student in need. As long as your system meets our minimum specs, it can make a big educational difference.


 **Pay It Forward with a Planned Gift**
With a planned or deferred gift you can state your intention to leave a legacy to benefit Foothill-De Anza students. You can mention Foothill-De Anza Foundation in your will or trust or declare FHDA a beneficiary of a life insurance policy or IRA. If you've already included FHDA in your estate plans, then join our Legacy Circle and receive our full recognition!

 **Give to the Educational Excellence Fund**
Any amount can be a powerful donation. Gifts to the Education Excellence Fund empower the colleges to provide the support services that our students need to achieve student success.

 **Give Securities and Gain**
By giving a gift of stock or securities, you can avoid capital gains taxes and claim a tax deduction for the full market value of the stocks or bonds up to 30 percent of your adjusted gross income. It's easy to transfer stock electronically – or send certificates directly. When you do, be sure to let us know so we can acknowledge you properly!

 **Give to Scholarships**
Join the forward-thinking individuals and organizations that provide student support for future generations as well as today. Establish your own endowed scholarship with a gift of \$25,000 or more – or give a gift of any amount to one of our existing scholarship groups.

 **Send Your Car to College**
If you're disappointed about trade-in values or tired of haggling over price, why not donate your vehicle to us? De Anza's Automotive Technology Program is happy to accept your gently used vehicle for use in its classroom.

 **Become a Member of the Chancellor's Circle**
With an investment of \$1,000 or more, you can make a critical difference in our ability to create educational opportunities for our students. You will also join a distinguished group of community leaders who have raised nearly \$2 million in unrestricted funds.


For more information, visit us at foundation.fhda.edu/how-to-give.

Contact us!

Foothill-De Anza Foundation

12345 El Monte Road
Los Altos Hills, CA 94022

foundation@fhda.edu
650.949.6230



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Foothill-De Anza
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The mission of the Foothill-De Anza Foundation is to change student lives by raising and investing funds to support the educational excellence of Foothill and De Anza colleges. Together, this important work is achieved by our Board of Directors and the Foothill and De Anza College Commissions, which are dedicated to promoting our colleges within the community and engaging in projects, activities and fundraising in direct support of student success.



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